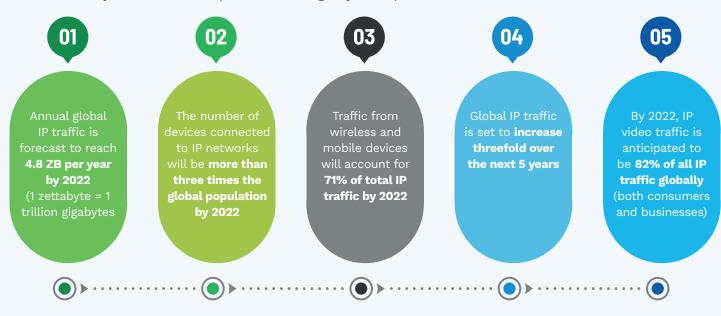# Offer your customers the power of the Meraki Full Stack

The rapid increase in the scale of data production across every industry has created the need for businesses to invest more than ever before in secure, reliable and manageable digital estates. The Meraki Full Stack from Cisco is designed to provide pervasive and robust wireless LAN (WLAN) services and connectivity to multiple branches, teleworkers and offices with minimal operational overhead, through centralised cloud management. It creates a single integrated platform that simplifies and streamlines your customers' IT operations ensuring they can cope with future data volumes.

01

Annual global IP traffic is forecast to reach **4.8 ZB per year by 2022** (1 zettabyte = 1 trillion gigabytes

02

The number of devices connected to IP networks will be **more than three times the global population by 2022**

03

Traffic from wireless and mobile devices will account for **71% of total IP traffic by 2022**

04

Global IP traffic is set to **increase threefold over the next 5 years**

05

By 2022, IP video traffic is anticipated to be **82% of all IP traffic globally** (both consumers and businesses)

It's more crucial than ever that your customers' infrastructures are ready for these huge volumes. With Meraki Full Stack, they will be.

Tech Data
Advanced Solutions

CISCO
Partner
Distribution Partner

Meraki

Meraki Full Stack: Product Overview

Security / SD-WAN
Unified Threat Management (UTM) appliances with Software Defined Wide Area Networking (SD-WAN) capability included at no extra cost

Mobility Management
Complete Enterprise Mobility Management solution including device, application, content, and identity management

Security Cameras
Indoor and outdoor security cameras eliminating traditional external storage such as NVRs

Environmental Monitoring
Wireless sensors monitor temperature, humidity, water ingress, and door access remotely, and in real time

Wireless LAN
Industry-leading indoor and outdoor 802.11ax wireless access points with built-in location analytics

Switching
Branch and campus access and aggregation switches with remote packet capture and cable testing

Insight
End-to-end visibility into end-users' experience of the network

Wireless WAN
Centrally-managed cellular connectivity at scale

MT Sensors uses BLE to communicate with Meraki IoT gateways.

Supported IoT gateway devices are 2nd Generation MV's and Wi-Fi 6 MR's. It is recommended to have a maximum of 8 sensors per gateway to ensure connection quality.

Why Meraki?

With over 13 years' experience of designing and implementing the world's leading wireless networks, Meraki have the expertise and portfolio to match your customers' ambitions. Partnering with Meraki through Tech Data means your customers will be able to utilise the entire Meraki Full Stack, and benefit from its full potential.

The Meraki Full Stack gives your customers simple, scalable, cross-platform visibility of their network environments, both digital and physical, in a single navigation dashboard, making it effortless to verify all network devices are connected, up-to-date, secure, and have the latest software installed.

Why Tech Data?

When you partner with Tech Data, you open your business up to a plethora of unique additional services designed to enhance your Meraki offering. In addition to exclusive deals, financing options, and e-tools, you'll benefit from expert sales, marketing, and technical advice that will make you stand out from your competitors.

Everything we do at Tech Data is designed around pursuing our four key tenets for you:

Drive Growth

Increase Profit

Reduce Cost

Customer Satisfaction

Discover the magic of Meraki Full Stack
Contact your Tech Data Account Manager to find out more and get started